# CONTACT

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- www.shelbymclaughlin.com

## EDUCATION

MASTER OF SCIENCE GRAPHIC INFORMATION Arizona State University 2023- Summa Cum Laude

BACHELOR OF FINE ARTS University of Kentucky 2012 - 2016

### AREAS OF EXPERTISE

Marketing Campaigns **Creative Development** Print and Digital Design Social Media Management **Cross-functional Alignment** Brand Development Strategic Planning Team Leadership Website Management Detail-driven **Resource** Optimization Email & SMS Campaigns Influential Communications Market Analysis UI/UX Design Revenue Tracking Deadline Management Budget Development

## PROFICIENCIES

Adobe Illustrator Adobe Photoshop Adobe InDesign Adobe XD Asana Pinterest Figma Google Ads Google Ads Google Analytics Klaviyo Matterport Photography Meta Shopify SMS Marketing WordPress

# SHELBY McLAUGHLIN

## —— DESIGN & MARKETING

# SUMMARY

Visionary marketing and design professional with extensive experience creating and implementing multi-channel marketing campaigns to enhance an organization's brand vision and message. Leverages data insights and metrics to inform long-term creative and business decisions. Develops internal and external communications that engage the targeted audience, effectively describe, and professionally promote visual branding elements and products.

# EXPERIENCE

#### **HESTER & COOK DESIGN GROUP**

Marketing Manager | 2023 - Present Marketing Designer | 2021 - 2023

- Increased e-commerce traffic and boosted email marketing list by 48% through strategic campaigns and joint partnerships.
- Designed multi-channel marketing campaigns and materials such as email newsletters, SMS promotions, social media ads, and print collateral.
- Architected high-level tabletop design with Fortune 500 entity, Dillard's, for the 2022 Christmas collection.
- Spearheaded campaign development across wholesale, retail, and local marketing channels, remaining current on trends.
- Managed social media accounts such as Instagram to showcase products and collaborations with top social media influencers, increasing followers and engagement.
- Created trade show marketing materials, such as catalogs, to capitalize on potential growth opportunities that drive revenue growth.

#### DALAMAR HOMES

Marketing Manager | 2017 - 2021 Design Coordinator | 2017

- Improved website visits by 52% and enhanced social media followers by 28% in 2020.
- Introduced a new SEO strategy, developing scalable marketing solutions company-wide to transform brand vision while aligning with the company's core values.
- Spearheaded visual brand refreshment, including logo, brand guide, and all client-facing materials.
- Entrusted to create marketing materials for organization's subsidiaries, including 3D Design Center and Blufin Pools.

#### RITZ CARLTON YACHT COLLECTION

Contracted Design Progessional | 2019 - 2020

 Identified source images and developed key design materials to advertise numerous yacht excursions.